







Issue 13

# CONNECT

CARDINUS

# Building resilience Make your workforce

more resilient

A modern way to manage travel The 5 phases of successful management Know what a great ergonomics program looks like? Our expert gives her advice

REDUCE WC COSTS IN 2019 AN ERGO RESEARCH UPDATE H&S PREDICTIONS **PLUS** 

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Welcome to the 13<sup>th</sup> issue of Cardinus Connect. 2019 offers a great many challenges, which is why we're focusing on building resilience to help us surmount those difficulties and come out of this year less frazzled and in better mental shape than we ever have been!

We've always looked to improve the magazine and this issue is no different. We've listened to our readers and brought together some fascinating experts to cover a range of topics that affect you and your business.

We start with Julie Hutchinson discussing how to build resilience in your workforce. Focusing on stress Julie points out that nearly \$600 billion is lost each year because of our inability to deal with it in the workplace. But hope is at hand, because she goes on to provide the ABE technique that workforces across the globe use to help employees manage and reduce their stress levels.

As regularly readers will know, we're working with the University of Salford on a study into young people, their technology use, and how it is affecting their health. The results of which we hope to publish in 2021. In the meantime, Anna Clarke, the PhD student running the research, provides us with an update on where the research will be heading in 2019.

As before, if you'd like to help contribute to that research, contact **info@cardinus.com** for more information.

Hollie Smith, our Head of Managed Services, delivers excellent advice for those of you hoping to create

and run a successful ergonomics program (although it works for any type of safety program!). One of the common questions we receive is how to make sure that investment in a safety program provides results. The answer of course will vary, but in general, what Hollie suggests here is the basis for brilliant outcomes.

Travel management, and indeed the whole arena of travel safety, has become particularly pertinent to our organization, not least because we've recently acquired a new Security division. The rate of change in the way people work has exasperated the need for real solutions, policies and procedures, that just didn't appear as important 10 years ago. So we've brought in travel management expert Stuart Nash to talk about how his organization manages travel and to put forward some modern solutions to aid and support your Duty of Care priorities.

As ever, thank you for reading Cardinus Connect. We'd like to thank all the contributors, and, if you're reading this, remember to check out their businesses. Please send any feedback to **info@cardinus.com** and sign up to our mailing list to ensure that each issue lands in your inbox as soon as it's ready.

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# Want a More Resilient Workforce? Learn to Manage Employee Stress

Julie Hutchinson talks about building resilience and offers an approach that'll work to help reduce stress in your organization

RICK could feel his heart rate rising. His vision constricted, and his throat tightened. As the president of the health benefits division for a prominent Texas insurance provider, he met regularly with the chairman, Jim, to discuss strategy. They didn't see eye to eye, and Jim was a chronic interrupter. Now, as during most of their meetings, Rick could feel the anger welling up inside. He wanted to yell at Jim, sparking one of their usual arguments...

But this time he did something new. "I need to take a break for a minute," he told Jim. He stepped outside and implemented a stress reduction technique he'd been practicing for several weeks. His breathing slowed, his throat relaxed, and his mind cleared. He walked back into the room poised, calm and confident. He calmly explained to Jim that he didn't feel heard. Jim was receptive to the feedback and pledged to listen more. As a direct result of their more cooperative working relationship, Rick was able to close the largest deal in the company's history implementing the strategy he had proposed to Jim.

#### Stress in the Workplace

Rick's situation is not unique. In fact, a 2016 poll of working adults by the Harvard School of Public Health and others found that 20% of working adults reported experiencing a great deal of stress at work in the past 12 months, while nearly 40% experienced some stress. A whopping 43% reported that their job is bad for their stress level.

Stress harms not only individual employees, but also team and company performance. A November 2018 study by leadership training company VitalSmarts found that a manager's ability to cope with stress is a key indicator of his or her team's performance. Teams with managers who react poorly to stress are more likely to miss deadlines, budgets, and quality standards, according to the study. A manager's stress response also impacts morale, and employees led by "hot-head" managers are 62% more likely to consider leaving their job and 56% more likely to shut down and stop participating.

And the financial cost of all that workplace stress? Estimates vary, but most experts pin the cost on the U.S. economy at more than \$300 billion, with some suggesting figures as high as \$600 billion.

#### How Stress Affects Individuals

Given the great costs of stress in the workplace, employers can't afford to ignore it. To counter the impact of stress, it helps to understand how it affects individuals on a physiological level. Prior to Rick learning the scientifically based technique of how to reduce stress, his stress level was up to 85% during much of the day. He reported not being able to sleep through the night which caused him to feel foggy and tired the next day.

Stressful events trigger the body's autonomic nervous system (ANS), which regulates unconscious body functions, like blood pressure, breath rate, and digestion. The ANS is controlled by two competing systems: the sympathetic (the body's accelerator) and the parasympathetic (the body's breaks). The two are constantly interacting — revving the body up during stressful situations and then calming the body back down again.

The sympathetic system's fight-or-flight response served mankind's early ancestors well, allowing them to react quickly to life-threatening situations. The problem in today's world is that everything from a tense meeting with a colleague to a difficult client interaction can cue the stress response.

Today, many people tend to live in fight-or-flight mode. Even when watching a movie, they might dwell on an upcoming deadline or complex project, keeping the body in an elevated state. That chronic stress can take a big toll on the body as seen in the graphic.

# **STRESS** AFFETS THE BODY

DECREASED ENERGY LEVEL, MOOD & APPETITE

60% to 80% of primary care doctor visits are related to stress, yet only 3% of patients receive stress management help.

JAMA intern Med. 2013;173(1):76-77

Headaches, Dizziness, ADD/ADHD, Anxiety, Irritability & Anger, Panic Disorders

Grinding Teeth & Tension in Jaw

Increased Heart Rate, Strokes, Heart Disease, Hypertension, Diabetes Type I & II, Arrhythmias

Digestive Disorders, Upset Stomach, Abdominal Pain, Irritable Bowel Syndrome

Weight Gain & Obesity

**Decreased Sex Drive** 

Muscle Tension, Fibromyalgia, Complex Regional Pain Syndrome

www.heartmath.com Heartmath LLC



http://www.heartmath.com/infographics/how-stress-affects-the-body/

#### **Emotional Soundtrack**

All humans have a baseline emotional soundtrack, whether negative or positive. And what's playing can be a huge determinant of physical health and play a significant role in our stress levels.

Emotions such as fear, frustration, depression, anxiety, anger, and sadness, cause the release of stress hormones that can harm our health. The effects of prolonged stress can range from impaired memory to diminished performance and brain cell death.

But positive emotions, such as gratitude, appreciation, compassion, joy, and adventure, can have the opposite effect. Practicing these emotions has been shown to increase resilience, strengthen memory, and improve job performance.

#### Coherence

Importantly, there's an optimal state: coherence, which promotes physical health and well-being. Coherence occurs when the heart, mind, and emotions are in-sync and balanced. The concept of coherence is particularly critical in the workplace because it facilitates optimal brain function and performance.

The good news is that there are proven methods for achieving coherence. Building resilience is key among them. Resilience is the capacity to prepare for, recover from, and adapt in the face of stress, adversity, or trauma.

Think of a battery. When the energy reserves are depleted, individuals have nothing to draw from. The goal should be to not waste energy unnecessarily and to more effectively replenish the energy used. Managing how energy is spent is key to building and maintaining resilience. Through proven methodologies and practice, individuals can increase their resilience.

Rick is a prime example. He spent 10-30 minutes each day for a few weeks practicing coherence techniques. He gained self-awareness and understood how and why his body was reacting to stressors and had the mental and emotional tools to return to coherence in less than 3 minutes. He'd learned to replace his emotional soundtrack from anger and frustration with calm and confidence, which resulted in coherence. Additionally, the physical symptoms of not sleeping through the night and grinding his teeth subsided after practicing the coherent technique.

#### Introduction to the Technique

Luckily, there is a simple, technique to help build resilience and achieve coherence. By encouraging employees to adopt a simple technique; ABE, employers can help mitigate stress in the workplace and improve performance. ABE is an acronym that represents the following:

- 1. Attention: Focus your attention in the area around your heart.
- Breath: Focus on your breath. Inhale to the count of five, and exhale to the count of five imagining that your breath is flowing in and out of your heart (this helps to keep your attention on your heart).
- Emotion: Focus on positive emotion. If you're struggling, think of a person, place, or memory that brings you joy, love or gratitude. Concentrate on this <u>feeling</u> as you breathe in and out.

As a result of this exercise, individuals should feel more calm, relaxed, and capable. Resulting in the autonomic nervous system being balanced — in a word, coherent.

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### 

Julie trains top performers to thrive professionally and personally. Her



unique approach blends technology, scientific research, resilience and emotional wellbeing techniques, and experience as a successful sales executive to give business clients the skills, mindset, and self-awareness tools to reach and maintain optimal performance while minimizing burnout. Julie collaborates with the likes of the US Olympic Committee, Department of Veterans Affairs and numerous corporations. www.coreperformance.us



# The ergonomics solution for the modern office Healthy Working

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# What Makes a Great Ergonomics Program?

Hollie Smith unpacks her experience in managing ergonomics programs and gives her top tips for success.

IN THE 22 years Cardinus has been involved with office and laboratory ergonomics we've seen 1000s of different approaches to getting programs to work. Some have been a huge success, and some have floundered, with little strategic thinking behind them and no buy-in from key stakeholders.

Working in both regulated and non-regulated territories has allowed us to see some of the best and worst approaches in very different markets. But the thing that ties successful programs together is always the same.

## What makes a great ergonomics program?

#### SENIOR LEADERSHIP

To begin with it is vital to get the senior leadership to fully embrace what you are doing. This will create synergy between the strategic objectives of the organization and the investment in your program.

If the CEO and board aren't engaged, then don't be surprised if the program is a flop. Even if you are just doing it for compliance purposes make sure that the first people to get involved are your directors and senior teams.

#### COMMUNICATION

Get your CEO to communicate why your organization has chosen to invest in this program. This should go out to all your staff to ensure the message is understood by the whole organization. Whether this is part of the overall health and safety message or a dedicated ergonomics campaign, it doesn't matter. The key is to make sure the program has this top level buy in.

#### THE MESSAGE

Think about the message and the outcome you want. If you're in a regulatory environment, one of the main reasons for investing in the program may be compliance. But this is a poor message to communicate to your staff. They do not want to hear that they should do something because they must. Instead, to achieve compliance your message should need to be more considered.

The best results we see are when clients focus their message on employee health, wellness or wellbeing. Compliance will then follow as a by-product.

When you get the CEO to communicate a message that says, "I want you to go home to your family in the best health you can be without the company causing you pain and discomfort" the uptake in completing risk assessments and training always improves.

#### THE MEDIUM

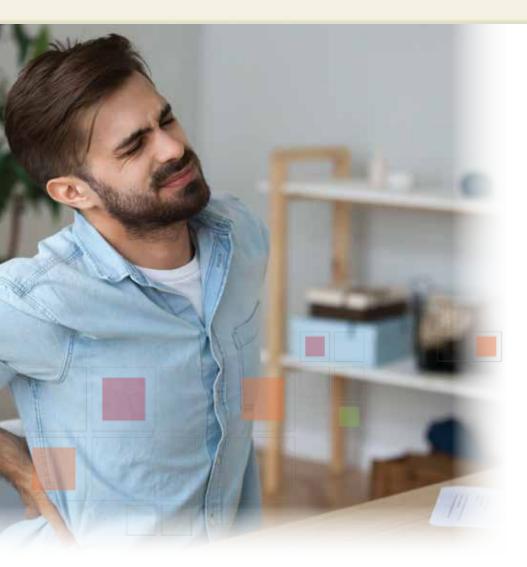
When you get the communications message right you need to make sure you use all the tools at your disposal to keep promoting and communicating it. One size does not fit all, but as a general rule you need to keep momentum going and chase it with different themes and different mediums.

For example, if you have a 'National Back Ache Week' or a 'Let's Get Active' campaign, as one of our clients recently held, the key is to keep dripping the message through a variety of mediums.

There are many types of mediums that you can use to communicate with your staff, including:

- Internal emails
- Intranet posts





- Posters, flyers, letters, stationary and other printed promotions items
- Wellbeing events with mental and physical health specialists, games, competitions, and other fun activities
- Community-based events, which may include charities, families or the widerbusiness community
- And many more!

Where we manage our Healthy Working software solution for clients we spend more time on the communications approach than any other aspect. We want our client staff to see our software to improve their working lives and not just to satisfy a regulatory requirement. As it happens the better we communicate the better the compliance!

#### Communicating the Quick Wins

When reports come in from employees that the investment you have made is helping them to lead happier and more productive working lives, you need to be shouting this from the rooftop. Organize case studies and testimonies so that you can evidence that your ergonomics program is making a difference to colleagues. When you get that feedback include it in your communications campaigns.

This feedback loop will ensure greater takeup and help to reaffirm the central message behind your campaigns. It will make a huge difference and will help your campaign to be a success.

#### **Rinse and Repeat**

It's important that you are measuring the impact of your communications campaigns so that when you can both show the success of the program to key stakeholders and so that you can improve on the hard work you've put in.

Perhaps the message worked on some of your staff but not others. Perhaps the mediums you chose didn't quite fit the campaign. By measuring your campaigns, you can make alterations in the future that will help to bring greater levels of success and more happiness to your staff.

Good luck with all your future programs!

### 

 Hollie Smith is the Head of Managed
Services for Cardinus
Risk Management.



With over 7 years of experience running the team she knows a lot about how to run an effective safety program. Skilled in risk assessment and risk management she works tirelessly to deliver the greatest value for customers.

# Reducing Healthcare Costs and Injury in 2019 Bill Pace discusses his big hopes for healthcare and injury prevention in 2019

CHEERS to 2019! As we start this new year I am optimistically looking forward to new advances for enhancing total worker and dependent health, breaking away from opioid use and combining healthcare history to better manage workers' compensation claims. I know, really novel!

Reviewing an injured worker's PHI (personal health information) before providing medical care has proven to improve healing and reduce the claim costs and return to work days significantly; implementing this process has taken time and is now being put into use in an ever-growing fashion. More and more, insurance organizations and employers are striving to reduce injuries and are looking for holistic solutions to improve employee wellness.

However, I still believe the office worker is the most misunderstood and misdiagnosed patient. As I review data, we are still finding that when clients perform an evaluation of our Healthy Working program, 50 to 60% of the participants are ailing. They have weekly to daily discomfort in specific body parts; namely neck, back, wrist and shoulder.

Because many office employees suffer from cumulative trauma they seek medical relief on their own, generally using their healthcare insurance.

#### Example #1:

In 2006, an ergonomist at a larger U.S. airline took an informal survey of 200+ employees gathered for training in an on-site auditorium. They were asked to raise their hand in agreement with 3 questions and keep them up unless the next question(s) does not apply; not a validated study but an interesting result.

- Who experiences neck and upper back discomfort each day? It could be tingling, numbness, or pain in the upper back or neck?
- 2. Who is going to a chiropractor, PT or family practitioner because of this discomfort?
- **3.** Who is using their company healthcare insurance to help pay for these visits?

By the end of the 3 simple questions, it was observed that greater than 50% of the audience members had their hand up.

#### Example 2:

A client used a comprehensive program that included ergonomics software for training and self-assessment, telephonic and on-site assessments along with focused training and ergonomic tools for those who required them. The findings showed a reduction in absenteeism by 25% to the employees that were provided with the comprehensive solution.

Two groups were monitored during this time each with 255 employees with the same general tasks and work environment. The participants worked in a call center environment with 25% higher staff levels than required to accommodate for 25% absenteeism rate on a daily basis. The test group was given ergonomics software, assessments, or recommendations. The control group was not.

The first step was to implement software and self-assessment to measure how many people were experiencing discomfort at work and/or their reported posture risks. Step two delivered on-site assessments and recommendations for all participants rated in the software to be in medium or high-risk groups; the risk levels were determined by a function of the self-reported discomfort and posture risks.

Within 60 days of providing the comprehensive solution to the test group, absenteeism was reduced by over 25%. Why is this significant? If 25% (64) are out on any given day, then a 25% reduction of absenteeism would equate to approximately 16 people out of 64 able to report to work every day. Assuming the employees average \$60,000 per year in a total HR burden (payroll + employer taxes + benefits), we could conservatively estimate that the client would save \$960,000 annually by not "over-employing" for this group alone. Not to mention that the respective claims would diminish as well!

#### Actual numbers after 3 months:

- Greater than 50% reduction in absenteeism
- 9 months later the absenteeism rates remained at greater than 50% reduction.

Yet today as I sit down on a plane or meet a new parent at a soccer game or gymnastics meet, their reaction is no different than an executive or director who has not taken time to measure their employees and risk, or has not deployed a preventative early symptom intervention program: "How do office employees get hurt?"

To show that it is still an issue, last year a regional insurance broker reviewed the healthcare loss runs of all of their self-insured clients. They found musculoskeletal disorders (MSDs), were number 1 in cost and in frequency. MSD claims exceeded diabetes, cardiovascular and cancer.

## Do you want to improve employee wellness?

It is as simple as understanding how many of these employees are experiencing discomfort and what the root cause is. From there, with proper training and tools, you can quickly reduce the need for the office employee to seek medical relief using the company co-pay and reduce your healthcare spend and absenteeism dramatically.

Let's make 2019 a healthier and happier new year!

### 

Bill Pace is president of Cardinus LLC. Bill has worked in the



US HR software market since 1995 and has specialised in ergonomics solutions for business for the last 12 years. He has worked with several Fortune 500 and 100 companies, including Honeywell, Travelers Insurance and USAA.

# Investing in the Future Workforce

Anna Clark discusses the work she has been doing on identifying the risks to young people associated with technology use, and its wider implications to the workforce

FOR the last year I've been working with Cardinus on a project to identify the risks to young people that come from our obsession with smart phones, tablets and other touch-screen technologies. The impact of screen time has been heard around the world, from surgeons who no longer have the dexterity to perform delicate operations, to mental health risks, to elite athletes struggling to retain focus.

However, the MSD risks associated with device use is poorly documented, particularly in young people. That's why our project exists. Providing firm evidence for the risk will allow us to develop new programs and new solutions to develop new programs and new solutions to mitigate and reduce the potentially huge risk to young people. And for businesses, this means the future workforce too.

# From the Transformative to the Terrifying

Technology has always provided humans with a means of overcoming the limitations of our physical bodies. We built the wheel to transport quantities of goods over large distances, we built bridges to quickly traverse rivers and valleys, we developed systems of commerce that helped to speed up development across the world, and we invented the computer to run mathematical calculations at a pace many times quicker than any human could.

With the smart phone you combine a thousand technologies in a huge number of ways in one device that allows instant communication, access to vast quantities of information, the power to compute multiple, complex problems in a second, and the availability of tens of hundreds of apps that can help you sleep at night, project manage your life, pay your bills or any number of different tasks.

But technology comes with its problems too. Smart phone 'addiction' appears to be on the rise. We have become less sociable, less focused and more reliant on our technology. The physical effects are also apparent. The transformative nature of technology can have terrifying unseen social and physical impacts. By uncovering the potential risks, we can, at a societal or an individual level, put in place the proper protections to reduce and minimize public health risks.

#### The Project So Far

The first year has been a grueling nose-tothe-grindstone type of year. We've been spending a lot of it building the foundations for the project. This means reviewing the existing literature and putting together a systematic review so that we can better understand the evidence base that's out there. The draft of the review will be sent to a journal shortly where it will be peer reviewed and published. A white paper is being produced which will be in circulation in early 2019 to outline the whole of the project and why/what we are doing.

We have also drawn up the first phase of the approach, which is an online survey that will

go out to schools up and down the UK so that children will have a chance to self-report the ways they use technology, how long for and the type of activities they're using them for. We have also asked them to self-report MSD-type pain. This survey is ready to "go live" and will be sent out to schools soon, where it will run until August 2019.

All this information will be gathered and collected to help inform the later stages of the project where we will be conducting physical tests and measurements on young people to ascertain the way they use technology and the impact it has upon a growing body. While the survey is running in the background I will be looking ahead to the main part of the study.

To do this, reliability, feasibility and accessibility of equipment needs to be conducted. I will do a small pilot study to test the protocols of the equipment to use in the main study.

#### Long Term Projections

The project will conclude in 2021. By then we should have built up a strong evidence base for the link between MSDs in young people and technology use. This will help us to understand the types of injuries young people will be bringing into the workplace. From there Cardinus will be considering the strategies, programs and techniques that will help alleviate injury, mitigate risk and reduce pain.

Whether this is a technological approach, a training approach or simply a set of guidelines that can help young staff to manage their risk, the outcomes will see an improvement in health and wellbeing. With wellbeing a central focus of corporate strategy these days, a strategy to deal with young workers' health is a must. Future, forward-thinking, organizations will see wellbeing as a core to retention, productivity and staff health targets and will need to implement support for young workers.

We hope to see a positive outcome to this project, and by building the foundations now we are investing in the future workforce and future health of our staff.

## 

Anna Clark is senior paediatric



physiotherapist (MSc) and owner of BodyWorks Injury Clinic, a private physiotherapist clinic treating sporting and non-sporting injuries. She has extensive experience as a physiotherapist, having worked for the NHS and privately for over 10 years. Her interest in childhood musculoskeletal (MSK) conditions has piqued in recent years after seeing a marked rise in the number of children presenting with MSK issues. She has now undertaken a PhD at the University of Salford to study this specific concern as part of a joint-funded research project with Cardinus Risk Management.





# Heating Up: The Hot Topics in Health and Safety for 2019

Andy Hawkes discusses some of the key topics and trends that we're likely to see in health and safety in 2019.

#### Mental health management

As the taboos around mental health are being broken down we will see more employee focus on mental health, partly due to peer pressure and, at last, a recognition that mental health impacts a business.

Employee burnout is real, and so is the fallout for a business. When it happens, employees experience higher rates of absenteeism, presenteeism and stress-related health issues and employee turnover. On the other hand, reduced mental health issues leads to employees who are more engaged, which promotes ideation and innovation in the workplace.

# Wellness is becoming the buzzword of CEOs

Among leaders of the largest global organizations wellness is the key employee message. Wellness drives success, and cautious CEOs are careful to ensure that employees are happy, productive and healthy. Here's some of the ways wellness can be promoted:

- Encourage social wellness with team activities and collaboration
- Using meetings and gatherings to create a purpose-driven workplace by emphasizing a company's mission
- Showing employees that you care about them with regular conversation and understanding that societal issues is key to a wellness approach

#### Compassion fatigue

Many of your employees feel the need to be "there" for those who are suffering, and that's a good thing! A culture of compassion and empathy can be invaluable. But it's also important to recognize that, at times, the emotional weight felt by those who like to serve as your workplace's emotional pillars can become too much for anyone.

Compassion fatigue was once more commonly seen among healthcare professionals, but it's becoming a greater issue within the general population. So what can be done to help your employees who are serving this vital need at a business?

- Remind employees to be watchful of denial (for example, recognizing if someone simply repeats, "I'm fine" when asked how he or she is doing)
- Encourage your employees to talk to human resources team when feeling overwhelmed
- Promote healthy at-work habits in the form of snacks, exercise and social activities.

#### **Financial wellness**

Access to financial wellness programs continues to increase, with 84 percent of companies providing them, such as debt management tools or student loan counselling. Financial stress is one of the biggest stress triggers for employees, but there are plenty of ways you can help. An effective financial wellness program should include hosting financial experts, providing educational materials and promoting retirement planning.

#### Data analytics

The rise in popularity of wellness programs has led to a similar increase in strategy around healthcare and wellness. Increasingly, employers are analyzing the healthcare and employee benefits plans they offer. Heading into 2019, pull data and collect feedback on your current offerings to determine:

- Which health conditions are most commonly affecting your employees to make sure your plan covers them. Adjust based on what you find
- What levels of participation are you seeing in your programs and offerings. For the ones that are under-utilized, research and document ideas for ways you can increase employee participation

### 

Andy has worked in the insurance and risk management sectors for 30 years.



He is currently CEO of THB UK and Cardinus Risk Management, part of AmWins, a global insurance and risk operation. He has operated at main board level of a FTSE 250 plc as well as an AIM listed entity and has founded and sold a number of companies in the insurance profession. He has written widely on insurance risk management issues and has specific expertise in speciality commercial insurance as well as compliance and governance risk. Andy is a IIRSM Council member as well as a Trustee of The Alchemy Charitable Trust and a Non-Executive Director of Risk Alliance Group.

# Home/Mobile Workers

Safety for Homeworkers is a comprehensive solution for all employees who work from home some of the time or all of the time. The software explains safety requirements relating to ergonomics, fire safety, electrical safety and many other subjects. It provides online employee training and risk assessment in one easy to use package.

### **Safety for Homeworkers**

- Ensure home workers get quality ergonomics assessments
- Reduce employee injuries and injury costs
- Reduce workers' compensation costs
- Improve productivity of homeworkers
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Email: info@cardinus.com www.cardinus.com/us/



# Understanding Risk: I Blame My Cats...

Can we really blame our cats for taking too many risks? Paul Crossland investigates.

HEALTH and safety is often incorrectly used as a convenient excuse to stop what are essentially sensible activities going ahead. In the UK a few years ago, the Health and Safety Executive launched what it calls the Myth Busters Challenge Panel, to scrutinize decisions in the media and highlight how inappropriate this is to a wider audience.

Chaired by the HSE Chair, the Panel is supported by a pool of independent members who represent a wide range of interests. The Panel considers complaints regarding the advice given by non-regulators such as insurance companies, the tabloid press and employers and quickly assess if a sensible and proportionate decision has been made. The HSE want to make clear that health and safety is about managing **real risks** properly, not being risk averse and stopping people getting on with their lives. Good risk management is very much an **enabler** of activities, not the reverse.

This follows on the heels of my professional body, the Institute of Occupational Safety and Health's (IOSH) decision to sponsor the annual World Conkers Championships (conkers is an unusually British childhood game in which you tie a horse chestnut to a piece of string and hit it against your competitor's horse chesnut) following a number of stories in the press a few years ago about kids having to wear goggles in school when playing conkers... (sigh).

#### **Risk balance**

I see all of this as a reaction to a lack of proportionality and a lack of "risk balance". Life has been getting increasingly safe over the past 100 years; life expectancy for men and women is now around 80, in the main we've stopped putting small children up chimneys to clean them out, and no one has died of phosphorus poisoning in a match factory for decades as far as I'm aware.

In our vehicles we now have seatbelts, ABS, traction control, adaptive cruise control and many modern cars and trucks have much faster computerized brains than ours to apply the brakes when we're too busy eating a sandwich or searching for our favorite song on our smartphone at 70mph to consider doing so. So the idea of "risk" has started becoming rather abstract, and we've invented new dangerous leisure pursuits to counteract this over-safe lifestyle; skydiving for fun (rather to invade another country), parkour (also known as free-running), downhill mountain bike racing, bungee jumping, I could go on. Part of this is an over-compensation, where any kind of risk (or "fun" as people like me, see it) is too much.



From the 1970s we've been used to pondering the phrase "as low as reasonably practicable" (or ALARP) when it came to assessing and managing risk. Let me break this down into its component parts, and you can try to picture any company-related safety problem you care to imagine in mind. Ready? Let's go...

#### What is reasonably practicable?

"Practicable" means it can physically be done given limitless resources. Fair enough. If it can't be done, then let's not do it, right? OK, so far so good. If it can be done regardless of the cost, then it's practicable. Let's assume it can be done, and therefore a solution is practicable.

"Reasonable" next. If there's little risk to life or limb, and to put it right will mean the organization goes broke, it's not reasonable to expect the organization to spend lots of time and money trying to solve a problem that doesn't need solving, and put itself out of business in the process. There's a cost benefit element in "reasonable" and there always should be. This is still the real world isn't it...?

So to be as low as reasonably practicable, we need to have a significant activity where someone is in danger of being hurt, possibly badly, and where we can reasonably be expected to provide a cost-effective solution to reduce the risk to a point where a person wouldn't get hurt, if they were behaving normally. That's risk management boiled down to its most basic form, and it doesn't seem unreasonable to me.

It's also something we do every day. Ever crossed a road? Driven a car? Boarded a plane? Climbed a tree? Climbed up a ladder? Visited the dentist? You will have done some sort of risk assessment to decide whether to proceed, before each one. I know this to be true as you're still alive. Well



done! Your collective ancestors for the past 3.6 billion years would be very proud of you; you're the pinnacle of their collective efforts not to get squashed / eaten by an Allosaur / hit by an asteroid / crushed by a steam train, infected by cholera, etc., leading up to today. Their "crawling onto land" moment was all worth it.



Anyone going through life blithely skipping along **not** weighing up the odds of their potential sudden demise doesn't tend to live very long. Their ancestors are not a happy bunch, I can tell you; all that hard work for nothing.

## What's your acceptable level of risk?

John Adams postulated his theory in 1999 that everyone has their own "Risk Thermometer". In essence this theory states that for any activity, a person has a certain level of acceptable (comfortable) risk, akin to a comfortable temperature range. If something is done to make the activity safer, the person will adjust their behavior to take more risks, bringing the overall risk level back up towards the maximum acceptable level. He famously demonstrated this in a study of seatbelts, which he said failed to save lives because belted drivers simply drove faster and more recklessly since they knew the seatbelts would help keep them safe. Before you get the idea that safety doesn't work, Adams summarizes the theory as "the potential safety benefit gets consumed as a *performance benefit*". In other words, safety measures don't do nothing - they allow us to reap the benefits of taking more risks.

We need a risk balance in our lives, and yours will be different to everyone else's; dependent on a wide range of factors including the two biggest – gender and age. It's no surprise that the people with the biggest appetite for risk are men under 30. The ones pumped with adrenaline and testosterone, the hormones that goad us into taking risks and show how brave we are. So why is it so hard for some people to grasp that? I suggest that it's because of a number of factors that have appeared in our society over the past generation:

- A creeping fear of being sued if something goes wrong. If something happens, it SURELY must be someone else's fault. Are you careless enough to spill your hot coffee in your lap and scald yourself? It's not your fault, it's the fault of the restaurant for giving you hot coffee when you asked for... er... hot coffee.
- 2) A realization that if you make enough fuss and noise people will probably pay you to shut up and go away. "Had an accident at work that wasn't your fault? You're owed thousands! Call 0800-SLEAZY for help. No Win, No Fee!"
- 3) More and more detailed legislation and control over what we do at work and how we do it. We have to abide by all of these or face prosecution, fines and a risk to our reputation. As a result, a new profession has sprung up; mine!
- 4) And lastly, the one I think is of most concern a failure to understand that making mistakes and having accidents teaches us to be more careful in future, because it hurts to fall and cut your knees. But we remember, and we learn and we change, and we do it better

next time. This seems to be a powerful and necessary message that we're in danger of losing sight of. As James Joyce once said -"A man's mistakes are his portals

of discovery".

#### Striking a balance

I'm not saying that we should applaud someone who has an injury - far from it, but that this risk versus safety balance needs to be restored in society. Have a think for a moment - who are the people in life that we admire most? Are they the people who do very little at the risk of failure and therefore take no risks? Or are they the risk-takers, the innovators, those that excel, those that ask the awkward questions, those that do things differently and push the boundaries of what can be done? Felix Baumgartner, take a step forward...



At ITConsilium, a good safety culture needs to be one of our widely-published key values, and for very good reasons. It's not just lip-service, but a core way of working. We must never lose sight of the fact that if we get our health and safety balance wrong, it can get in the way of us doing good business well. At the risk of yet another driving reference (and as a keen motorcyclist, this is really starting to worry me...) if we try to bolt it on to the business as something separate, it can be a useless 5th wheel. It needs to be one of our drivers for making our business work more efficiently, and making life a rewarding experience. One of the challenges in my role will be to make sure that we continue to develop a meaningful safety and wellbeing culture where we get the risk balance right. If you think we're not getting it right, and that it's getting in the way of you doing your job efficiently and safely, I want you to tell me. That way, I can try to change it and hopefully make your life that little bit easier.

As a little aside to this thread, do you have cats? Bear with me. Cats are prone to a parasitic infection called *toxoplasma gondii*. This is thought to infect 1,000 people a day in the UK through contact with infected cat litter (about 7% of the UK population; 68% in France).



Toxoplasma has been found to affect brain chemistry in rats (and chimps) leading to a reduced fear response to predators. This ensures the infected rats get eaten by cats, an essential part of the parasite's lifecycle. It forms cysts in the amygdala, the region of the brain involved in registering fear. It's also been found in a study of young motorbike racers in Spain, where almost 80% were found to be infected. It messes with the brain, changing brain chemistry, forcing us to take more risks. I've had cats all my life, and I've ridden motorbikes for over 35 years.

### Ergo, **my cats** made me do it…

### 

Paul Crossland has over 30 years' experience in Health, Safety



and Environmental advice and consultancy. Working for UK architectural and engineering design and was involved in the development of the ITCONSILIUM electronic permit to work system "Permit to Work Manager". Paul was awarded a degree in Ecology and Environmental Pollution. He is a Chartered Member of the Institution of Occupational Health (IOSH) and a Fellow of the Royal Society for Public Health.

# Circadian Rhythm Issues: Do They Affect You?

Fatigue costs employers millions, so as a safety manager, how can you help your staff stay alert, focused, and awake?

IT'S A scenario no manager wants to encounter: Jan, a 35-year-old office worker in San Diego had worked 4 nights in a row putting the finishing touches on a huge project as a major deadline loomed on the horizon. After work, she agreed to stay a couple hours longer to help a co-worker. When Jan finally left the office three hours later, she was so deliriously tired that she missed a step getting into her vehicle, fell forward onto her face causing serious injury. She was bruised and swollen, and was later diagnosed with a severe nasal fracture. She was out of work for 2 weeks secondary to the rhinoplasty procedure necessary to repair the fracture.

#### Statistics on Lack of Sleep

The body operates on a circadian rhythm sleep/wake cycle. It is naturally programmed for sleeping during night hours. Demanding work schedules may disrupt the body's natural cycle, leading to increased fatigue, stress and lack of concentration. According to a sleep index study conducted by the National Sleep Foundation, 68% of adults are not getting the amount of sleep required. (7-9 hours)

We are a society driven to produce, and often sleep may seem to get in the way of that. But excess productivity can be accompanied by excess risk, particularly with shift workers or those that work on projects into the night on a regular basis. In fact, those who work night and rotating shifts are almost twice as likely to be injured on the job than those working day shifts.

**Type 2 Diabetes:** Irregular sleep cycles can disrupt the quality of sleep as well as the quantity. This can often lead to a weakened insulin resistance and increase the risk of type 2 diabetes.

#### The Costs

Sleep disorders are a major driver of costs in the workplace. When sleep disorders result in lost or poor sleep for an employee, the National Safety Council reports an impact on:

- Absenteeism
- Presenteeism, (being present at work but not fully functioning)
- Healthcare costs
- Injuries
- Costly accidents

The National Safety Council goes on to report a typical employer with 1,000 employees can expect to experience more than \$1 million lost each year to fatigue: \$272,000 due to absenteeism and \$776,000 due to presenteeism. An additional \$536,000 in healthcare costs could be avoided with optimization of sleep health.

#### Solutions

Investigators in the Sleep Matters Initiative, led by directors from Brigham Health and Harvard Medical School say, "Promotion of healthy sleep is a win-win for both employers and employees, enhancing quality of life and longevity for workers while improving productivity and reducing health care costs for employers. Additionally, occupational fatigue management programs can increase knowledge of sleep disorders, educate participants on the impact of reduced alertness due to sleep deficiency, and teach fatigue countermeasures, as well as screen for untreated sleep disorders."

Organizational changes that can help workers with safety and productivity according to the National Sleep Foundation:

Work environment: A work environment that is cool and bright helps shift workers stay alert on the job. Exposure to bright light or sunlight (if sun is still up) can help improve alertness. Giving workers ability to stand up, stretch or walk periodically is also important. If there is food on site, offer healthy options like vegetables and fruits to keep workers' energy up and promote good health as well as blood sugar regulation. Arranging workloads: If possible, shift workers should plan to do the work that requires the most concentration and skill (carries highest safety risks) at the time in their shift when they are most alert. Even employees who work traditional hours should plan to do their most vital tasks early in their day. There are many physiological and psychological factors that could be impaired due to working extended or irregular hours. The Federal Aviation Administration uses an I'M SAFE checklist for employees to assess themselves throughout their workday. This is a valuable tool for any industry to use, giving employees an opportunity to address any issues they may have that would render them unsafe in their workplace setting.



The I'M SAFE checklist for clinicians to assess fatigue and fitness to work offers this set of simple questions that you can ask yourself:

#### **Illness:** Do I have any symptoms?

**Medication:** Have I been taking prescription or over the counter drugs?

**Stress:** Am I under psychological pressure from the job, financial matters, family?

Alcohol: Have I consumed alcohol within 8 hours? Fatigue: Am I tired and not adequately rested? Emotion: Am I emotionally upset?

No matter the work environment, awareness of the dangers of long work hours and extended, irregular work hours for employees is a serious matter. This also is true for employees who travel frequently and are subject to time changes. Using education and workplace organization, employers can help improve their health care costs, productivity and even save lives.

### 

Samantha Carroll RN, BSN, CCM is a Clinical Nurse Supervisor



for The Kingstree Group, a 20 year old disability management company specializing in reduction of Workers' Compensation cost. With a background in Orthopedic Trauma, Carroll manages a team of national nurses who provide injured workers with all the necessary care throughout the duration of their recovery. Kingstree nurses work collaboratively with the injured worker, medical provider and employers to ensure positive claim resolution.

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# Turning Treatment on Its Head

Romina Ghassemi tells us a tale of client who needed a better, more holistic type of treatment to overcome her musculoskeletal pain

"WORKING at the DMV is not as easy as it seems. I spend six to eight hours per day in a cubical surrounded by photos and souvenirs that remind myself why I'm there. I sit in front of computer for hours at a time. A coffee break to Starbucks downstairs is a habitual pattern even when I don't really want any coffee! I think I am more addicted to coffee than a smoker to cigarettes, and somehow like a zombie I just want Starbucks!"

Sera was talking out loud, sharing her thoughts without filter. I was on the clock. I smiled and said to Sera, "Sera why are you here? And how can I best help you?" "Oh, oh sorry, it's my neck! I have this knot that is not going away. My massage therapist said I should see a chiropractor for it. I have spent thousands of dollars and still have pain. The pain gets so bad that it shoots in between my shoulder blades and sometimes I feel it run through the back of my arm to my elbow".

My eyes were wide open and my ears alert: "Wow, on scale of one to ten how would you rate this pain?"

"Five all the time in my neck but an occasional sharp eight or nine between my shoulder blades. It lasts a few seconds to few minutes then it's gone". She pointed to the area, "I wake up with sharp pain if I move a certain way".

"OK! Let's dig in and find the cause", I say. I love this investigation game. "Sera, how long have you had this and when did it first start to bother you?"

"It started years ago at my work. I run payroll for the DMV, so I am crunching numbers, typing or on the phone all day. It wasn't until my fall at ice skating rink! It has been downhill since a year ago. I even have occasional headaches and I never had headaches before."

"Oh, my that is not good. How has this problem affected your life at work or at home?"



"I can't sleep at night without tossing and turning. I spend more money on coffee and massages and still have pain. I tend to lose patience with my kids and driving over bumps feels like a sharp stabbing pain in middle of my neck. I have become clumsy and am dropping things too. I broke two cups last week. It is not like me to do that."

I look at her sympathetically. "Well, based on what you are saying it seems like you have nerve pinches in your neck area that is affecting the sharp pain between your shoulder blades, leading to compensatory misalignments in the areas above and below the source in your neck. These symptoms you mention are very typical of a C5, or C6 nerve pinch and your gripping comes from your C6 area. Any weakness in that nerve flow will affect the integrity of the muscles it innervates, specifically your thumb and index finger grips. "

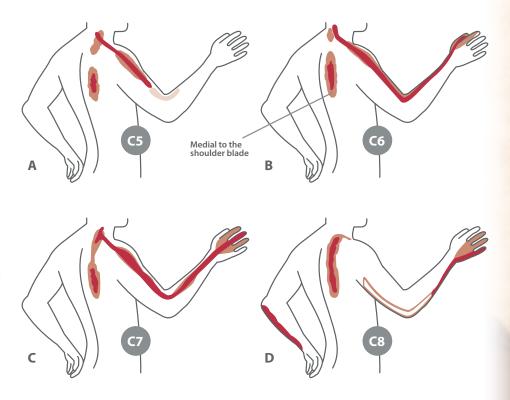
#### The Examination

The examination required to investigate Sera's case combines a number of tests to obtain the underlying cause of the problems and figure out the best course of action for care.

First, I conduct neurological tests to check nerve pinch or compression at sensory or motor levels.

I then conduct orthopedic tests to help to see if it's a disc problem or bone spurs causing pain.

A chiropractic exam will assess the range of motions and muscle palpation to check to see how far from normal ranges this case has gone.



Finally, if there are any positive findings an x-ray will be recommended to determine the best treatment plan for the patient.

#### The Examination Results

Sera's examination discovered a long list of muscle damage, skeletal torsion and poor posture, lack of joint movements, and disc insults but the DRT and sensory was intact.

#### **Report of Findings:**

Sera came back with her boyfriend. They sat in the waiting room. It appeared she had reversed cervical curve, which caused reduced disc size at C4 - C7, but most significantly at the C5/C6 area causing nerve root compression.

The condition was aggravated by texting, poor sitting positions at work while using

a computer, driving too long and sleeping on several pillows.

This caused the development of a minor bone spur, which if left uncorrected could lead to a more serious condition and subject to surgery.

#### Home Care:

"With home care and posture support, make sure that it does not compress your armpits as the brachial plexus (the nerves that feed off to your hands and fingers) can be compressed with cheap products. Make sure the support is soft on your skin to avoid any harsh rashes and that it is adjustable on your shoulders, so It can pull you back gradually.

My recommendation is BAX-U posture support. It lasts longer than others and has all the features in one product. The best part





is you feel an instant change in your posture and if you follow the regiment of two to six hours per day for six to twelve weeks, you will notice a much faster progress with your care. At home try heat for twenty to thirty minutes followed by the neck and back stretches provided in your handout.

For now, we will put you in for acute care, looking to reduce your pain by fifty to seventy five percent over the next two to six weeks. If you do not respond as expected and in timely manner we have to investigate further via an MRI scan, to determine disc protrusion, and if we get a positive finding further investigative diagnostic studies are required, such as NCV/EMG tests, and CT scans as other options. Follow your home care and let's re-check you in four to six weeks. "

She left clutching her handout and dreaming of a brighter future.

#### 6 Weeks Later:

"Hi Doc, how are you?" "I am good thank you. You look better. How lovely is that?" "It's great, my pain is much better. I've re-arranged my desk, which feels better, and I am not as tired by end of the day. So where do we go from here? I do not want to ever feel that way again".

"Well Sera, you are graduating from acute care and moving to rehabilitative care where pain is not our focus but rather correction is our goal.

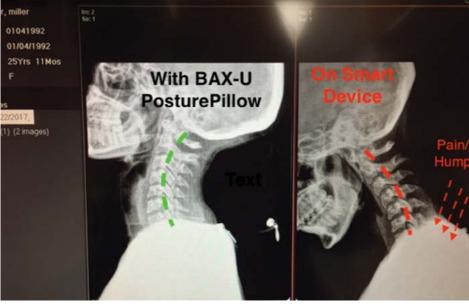
It's time to correct that neck, are you ready for that? It's a three to six-month process and involves more homework but I will be monitoring your rate of progress. We see you every week for twelve to twenty-four weeks. You will be given an exclusive type of care that when followed with x-rays will show your changes. Ready?"

#### 24 Weeks Later:

Sera returns with her boyfriend and they both look happy. Her x-rays are up, and we are ready to go.

"Congratulations on correcting the underlying cause. Our teamwork changed your future health and put you on the right track for a better life ahead of you. We shall see you once a month for maintenance. Please continue with your recommended preventive and protective work and home care. See you in a month."

Three months of change can alter the quality of your life for thirty years to come. Sera could have ended up in surgery, lost her job, or had to work in pain and live with the cloud of depression that brings. But Sera chose to take action and become disciplined and ready to make a difference. I commend her for that and am delighted by her radiant healthy smile. I loved that I was part of that transition and that is what makes my work so wonderful. It really is a joy to help people change their life beyond simply pain relief.



Sera's x-rays, showing the difference in posture with support and on a smart device.



Dr Romina Ghassemi DC is a local practitioner and her baX-u



posture support won an innovative product of the year award in 2014. For more information about Dr Ghassemi and her work on community posture evaluation visit SanPedroChiropracticAndPosture.com

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# Modern Travel Risk Management: What it Means, and Why You Need It

Stuart Nash describes the five-step cycle his company takes towards travel management, and looks at modern travel management methods



FOR any company, the safety of your employees is of the utmost importance, especially when it comes to those workers, employees or managers that frequently travel abroad for business. But when it comes to managing the risks of that travel, are you doing enough?

The majority of businesses in the US might say that they are covering all their bases, but in fact when it comes to a deeper awareness and understanding of the moral, legal and ethical requirements where travel is a frequent feature, many areas can be found lacking.

Changes in business culture, trends in accommodation booking and attitudes to travel have forced business to adopt different approaches to how they handle those risks, working to identify and mitigate threats with proportionate and timely measures. It's possible to turn a potential Achilles' Heel into a well-oiled machine in no time.

If you're efficient in all other areas of your business, why wouldn't you want the same when it comes to your travel policies and procedures? For travel risk management, these are the foundations to ensure the stability of just about everything else above it.

#### The Need for Travel Risk Management and Mitigation

A frequent and often-used phrase in just about any business, travel risk management is more than simply filling out paperwork and performing lip service.

It's the framework that organizations can work from to develop more effective, practical and safe methods of travel, especially when it comes to staff that are frequent flyers, or work in far-flung corners of the globe.

As such, there's never been more of a need than there is today to ensure that travel risk management is an accepted norm in the daily culture of business operations, rather than an optional add-on. At Alchemy Global, we deploy a specifically designed five-step cycle to ensure every one of those needs are met:

#### PREPARE

Before other travel responsibilities, it's important to set the wheels in motion with a strong commitment to travel risk management before the wheels even leave the runway. Ensuring you know who the risk owner is for your travel plan, as well as establishing a risk appetite, are must.

If you're unsure that you're doing enough, then training is especially valuable at this point, offering access to initial or refresher training on how best to mitigate and manage all potential risks in a more clear-cut way. Individual training can be expensive and difficult to coordinate for a large workforce, which is why e-learning and access to employee training records is often a preferred route. Of course, ensuring that appropriate, commensurate and relevant travel insurance is in place is also necessary prior to any travel – providing safety to your staff and support to your travel plans from day one.

#### ASSESS

As with any corporate activity, assessment of threat and risks need to be carried out prior to travel. Not only must this include general risks based on the country or city of travel, but any robust risk assessment should also include all aspects of the individual's work and role within their capacity for travel. This individual risk profile helps to ensure a higher level of safety, ensuring better managed and mitigated risk.

#### APPROVE

Once a business has a solid understanding of the risks involved in travel, putting a formal approval process in place that can be audited is the next step. Depending on the size and displaced nature of an organization, there can be a multitude of different responsibilities that can come under this process. A trip might need to be approved by a local or regional security manager, it might require a telephone briefing or to involve other specialists.

From approval for trips to informed decisionmaking, as well as providing the traveler with safeguarding information and relevant insurance cover, alongside internal concerns such as prohibited activities and violations of company policy.

#### DEPLOY

Following approval, what's the next step you need to take to ensure the best possible risk mitigation for your traveler? Though this may vary according to risk level, having a firm understanding of their requirements, the ability to dispense valuable advice and insight into local support and information are all vital for successful deployment.

At Alchemy Global, we know deployment is often the first stage in which businesses can feel they're losing their grip on their employees, and are unable to offer them the same level of support. But utilizing local partners, as well as complimentary systems that confirm the location of workers, can take the guesswork out of travel, and provide up-to-date information on threats, risk levels and protocols.



#### **OPERATIONS**

Open lines of contact, upholding safety protocols, intelligence and fielding everyday concerns are as much a part of travel risk management as any large events and should be catered to appropriately by offering the correct level of support and management. Businesses can go further by ensuring all these needs are morally, and legally met.

Of course, those potential disasters should be considered – from triaging a workforce with mass communications, knowing what to do in an emergency or even understand the media impact of a situation – but the moral and legal obligations for an organization should spread far further than simply looking at the worst-case scenario.

#### How businesses can do more

You might be on-board with making amends to the way your business handles travel risks, but the next step is to implement those new procedures practically and effectively. Creating a plan on how to begin to approach any concerns about risk factors when traveling abroad is an excellent place to start, and is the perfect way for businesses to build a greater understanding.

An understanding of the risk factors included in that work can provide a foundation to build on when it comes to introducing more streamline and appropriate methods of risk management. Of course, not all risks are of equal level, with issues like kidnapping or espionage always essential to consider but far more unlikely to occur. It's important to have a plan in place for all eventualities, not just the ones that can cause the most harm.

#### Setting yourself up for success

As with any other specialist requirement, choosing to partner with a travel risk management external support team could offer the ideal way for a business to integrate new processes into your existing ones, allowing for the inclusion of safeguarding and legally required services without disrupting current procedures and routines.

To set yourself up for success, employing an outside team is very often the best choice. For many businesses with variable needs, it can allow for the flexibility and scalability needed



to perform under ebbs and flows in the level of safeguarding and management required, ensuring that needs are met no matter what the scenario – from the loss of baggage to access to reliable off-site communications.

One poignant example for where an internal team may struggle with the broader commitment of running mitigation and risk management is during large-scale relocations or even natural disasters, in which the requirements for a service will spike, from access to on-point care and support to the management of communications and even the location of workers and staff.

A mistake many businesses make is assuming they can do it all better themselves – after all,

they know the turf, they know their workers, and above all, they know their business. While this may all be true, if that business is not equipped to handle a wide range of risk management requirements, they aren't equipped to offer their employees, executives or associates with the best duty of care and safety during travel.

For businesses that take travel risk management seriously, the rewards are soon made apparent, from the smoother internal control of processes to increased morale and safety amongst the most at-risk staff in their employ.

#### The tools you need to go further

They say that a workman is only as good as his tools. But with an outsourced risk management team, you gain not only the tools but the skills behind them too. As it is a specialist area, often doing what's best for your business means putting it in the hands of the experts, and trusting them to do the job above and beyond in-house capabilities.

Of course, with the evolution of technology globally, there's never been more ways to keep in contact, stay in communication or know the location of the people you work with, wherever they are in the world. To stay ahead, it's important to understand the impact of technology as part of any form of business travel; both its benefits and its downsides.

From simple queries and concerns to full-scale crisis intervention, having the right technology for the job can mean the difference between providing the care an employee needs and failing to watch out for them in the required ways, morally or legally. For any business, ensuring that support is integral, not only to morale but to fulfil their obligation to support those in their care. With the correct tools at your disposal, that technology can work to your advantage, offering you unparalleled access to information that helps keep your employees, workers and executives in your sights. Not only can you fulfil your obligations both legally and morally, but you can also offer peace of mind with reliable technology that is proven to work.

There's no modern business out there today that hasn't used technology to its advantage in some way or other, so taking hold of the functionalities to help ensure your duty of care to your employees is covered is a small price to pay to lower the level of unexpected risk to those in the care of your company.

## 

Stuart spent 13 years in the British Royal Air Force and was honoured



with a Queens Commendation for Bravery. During his early military service, Stuart qualified as a parachute-trained infantry soldier, later retraining to become an Air Loadmaster on Chinook helicopters. Since 2008 he has become an accomplished and experienced MD with wealth of international security management and consultancy experience. As MD of Alchemy Global he is responsible for driving commercial strategy, providing operational leadership and leading key client account management.

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