

# Smart Fleet Risk Solutions

Save lives, save costs, save your reputation



# SAVE COSTS, SAVE LIVES, SAVE YOUR REPUTATION

**Driving is probably the most dangerous thing you ask your employees to do. It can also be one of the most difficult risks to manage for any business. We offer a full range of fleet risk management services, used by hundreds of organisations.**

Our range of services can be brought together to form a complete managed service or used in isolation to address specific requirements. With mix of e-learning, classroom and behind-the-wheel training, driver checks and other fleet management services, our smart solutions can improve your driving programme in a number of ways:

- Reduced insurance premiums and bent metal costs
- Less incidents and accidents
- Reduced fuel costs
- Better, more aware drivers
- Compliance with legislation and your duty of care obligations

## Safe Driving Plus: E-Learning

Safe Driving Plus should be seen as an essential part of every organisation's risk management programme. With so much regulation affecting company car drivers it is easy to fall foul of the law. To prevent this Safe Driving Plus provides comprehensive e-learning and risk assessment tools to help you identify and minimise your driver risk.

### By completing the course your drivers will understand:

- How the law applies to company drivers
- The risks they are exposed to when driving on business
- What measures they can take to reduce this risk

Using our unique 'Total Risk Reduction' methodology, Safe Driving Plus provides each individual driver with the information they need to stay safe and a personal action plan to reduce their risks.

## In-Vehicle Training

### Driver Awareness Training

This in-vehicle course is not a test, so the trainer will concentrate on helping individuals to develop the visual and mental strategies required to improve risk perception and decision making processes. Our fleet training methods are 'real-world' and hazard perception-based. The course is carried out via our national network of qualified expert trainers and may take place at any location in the UK in the vehicle the individual would use on company business.

### Speed Awareness Training

The course focuses on teaching safer driving behaviour and building awareness around speeding to reduce the likelihood of incidents, avoid

finer, prosecution and driver licence points and cultivate a stronger safety culture on the road. This in-vehicle speed awareness training can be held anywhere in the UK and in the vehicle the individual uses for company business.

### UK Familiarisation Training

UK familiarisation training is designed to achieve three main objectives:

- To develop greater understanding of the rules and habits that will be encountered on UK roads, thereby reducing the driver's vulnerability to accidents and the risk of personal injury or damage to the vehicle.
- To ensure that the driver is fully aware of the validity of their driving licence in the UK and what must be achieved in order to continue driving here legally.
- To examine specific areas of driving skill and address any areas of concern.

## Post-Accident Interventions

An important factor in reducing road risk costs is the investigation and understanding of road traffic accidents, by both your drivers and you as their manager.

### Post-Accident Interview

We interview the driver involved in the incident to establish the circumstances and whether there was anything that either the driver or the company could have done to avoid or reduce the effect of it. This enables both parties to agree on future actions that may help reduce the likelihood of the same type of incident recurring.

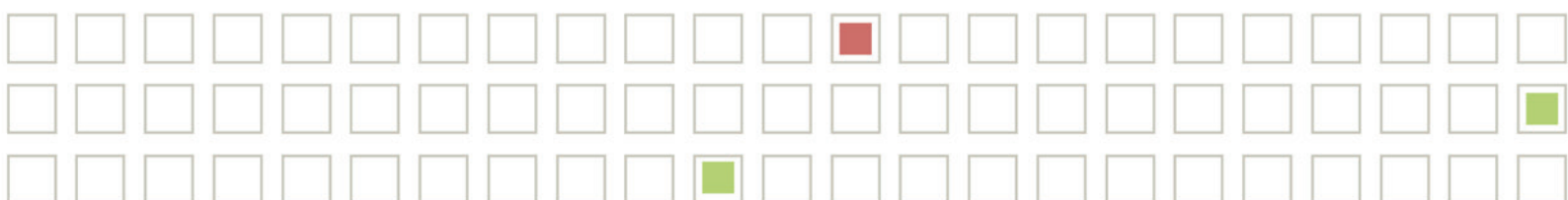
### Post-Accident Training

Post-accident training can be driven by the findings of the post-accident interview or can be delivered as stand-alone training.

## Train the Trainer

### Driver Assessor

Driver assessor training is a way of ensuring that there are individuals within your organisation who have a full understanding of the goals of the road risk programme. This course also aims to deliver the skills to mentor drivers who need assistance in reaching acceptable and safe driving standards.



## Seminar

### Driver Safety and Economy Seminar

This is a classroom-based seminar designed to be both enjoyable and educational for up-to 25 delegates at any location in the UK. The seminar explores attitudes to driving as well as illustrating the risks that people take on the roads. Drivers will learn about the root causes of accidents, and actions they need to take in order to avoid them.

### Winter Driving

The seminar will explore individual knowledge relating to driving in winter conditions as well as illustrate the risks that people take on the roads. Drivers will learn how to read the changing conditions and adapt accordingly. The seminar can be run for up-to 25 delegates at any location in the UK.

## Document Checking

### Driver Licence Checking

We can check a driver's licence automatically with the DVLA. The check will give your customers details of convictions, and should form part of the driver risk assessment.

### Grey Fleet Checks (Business Insurance and MOT Checking)

Grey fleet drivers pose the greatest risk to an organisation. Our grey fleet checks require all non-company vehicle business drivers to provide a hard copy of their insurance documents and details of their MOT certificate. We can then confirm they have the appropriate business insurance cover and valid maintenance records.

### Electronic Driver Permit

An electronic driver permit identifies whether drivers are eligible to drive on company business. It provides a clear, visual and fully auditable record of the status and eligibility of individual drivers and evidences whether they have fulfilled the necessary criteria:

- Risk assessment completed
- Appropriate training successfully completed
- Licence validated

The permit also extends to grey fleet drivers to ensure they have met the following criteria:

- Valid MOT certificate
- Appropriate business insurance

## Fleet Management Services

### Fleet Risk Management Workshop

This course provides training for employees with responsibility for managing those who drive a company vehicle (directors, senior managers, line managers or supervisors). The workshop can be run for up-to 25 delegates at any location in the UK.

### Fleet Corporate Audit

The audit is designed to review the effectiveness of your organisation's fleet programme. We will provide a full report with guidance and advice to meet the requirements of current legislation.

### Fleetsafe Policy and Driver Handbook

If your organisation provides company vehicles it is their responsibility to produce and distribute a road safety policy statement. It is also important that any staff are issued with a Driver's Handbook. We can help produce both of these documents.

### Vehicle Checks and Routine Maintenance

Using a suitable vehicle, our trainer will demonstrate daily, weekly and monthly checks that a driver must carry out to ensure their safety and reduce the risks of incidents and prosecutions. Our trainer will use a guide such as 'POWDER' (Petrol, Oil, Water, Damage, Electrics, Rubber) as a reminder for drivers.



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Our trusted solutions are used by many of the industry's well-known brands, including insurance providers, vehicle leasing companies and breakdown providers, to offer white-labelled services on their behalf.



## Cardinus Risk Management Limited

■ 4th Floor, 3 East Grinstead House  
Wood Street, East Grinstead  
West Sussex RH19 1UZ

■ 107 Leadenhall Street  
London  
EC3A 4AF

■ Tel: +44 (0) 207 469 0200 Email: [info@cardinus.com](mailto:info@cardinus.com) Web: [www.cardinus.com](http://www.cardinus.com)

